



CONDITIONS ON RATE OFFER (USA)

Terms and Conditions Customer acknowledges receipt and review of J.F. HILLEBRAND USA, INC. ("JFH") **Standard Terms and Conditions** ("Terms") governing all transactions between the Customer and JFH. These Terms may be found on the website, www.hillebrand.com, and are available by written request at no charge. J.F. HILLEBRAND USA, INC, incorporated in the State of Delaware, U.S.A., is a Hillebrand Company. The parties agree that disputes regarding the Terms are to be interpreted under Federal and Delaware law and will be subject to jurisdiction and venue in the State of Delaware.

Rates provided in quotations are based on current freight tariffs, free choice of carrier, and valid until listed validity date. Accessorial charges such as bunker (BAF), inland, intermodal or low sulfur fuel are subject to monthly adjustment and no revised quotation will be sent. Wharfage, Pier Pass and terminal or shipping line collect fees are not included; these charges are collected directly by the ocean carrier or port terminal. Monthly fuel announcements are emailed to registered North American Shippers Association (NASA) members and are available online at <http://www.nasaships.com/SitePages/NasaNews.aspx>.

North American Shippers Association (NASA) Membership - Shipping via Hillebrand permits you to benefit from above discounted rates brokered with the steamship lines through NASA. Annual membership is required. If you are not already a NASA member, the membership application and payment of yearly dues must be in our possession prior to the shipping of the container. Full details on membership available at www.nasaships.com.

Credit terms are subject to change. Payment for invoices issued by any Hillebrand office may be submitted in the USA by wire transfer, check by mail or online at myHillebrand. The final invoice amount is based on the currency exchange rate at time of shipment and will vary from original quote. Please reference the Hillebrand invoice number with payment.

Wire transfer information: JF Hillebrand USA Inc, Citizens Bank, 2001 Market St, Philadelphia, PA 19103
ABA Routing# 036076150, Account Number# 6232776244, Swift Code# CTZIUS33.

Check by mail information: JF Hillebrand USA Inc, PO Box 536411, Pittsburgh, PA 15253-5906.

Overnight courier: JF Hillebrand USA Inc. Attn: Lockbox Operations # 536411 307 23rd St Extension, Suite 950, Pittsburgh, PA 15215

Currency Fluctuation Invoiced rates will reflect currency exchange rate based on the ship date. For comparison purposes, rate of exchange can be found at www.xe.com.

Customs Brokerage and Compliance Hillebrand offers customs brokerage and compliance services (including ISF filing) but require signed paperwork to be in place prior to booking the container.

Delivery / Port-to-Door Service Delivery is limited to legal cargo and axle weight only; Hillebrand is not responsible for overweight charges. Port to door service is subject to additional charges will vary by port and terminal; see rate quotation for details.

Hillebrand Cargo Insurance – Unless specified, prices/quotations exclude insurance. Multiple cargo insurance offerings are available. The signed insurance application must be in our possession prior to the shipping of the container to be eligible for coverage.

Hillebrand Insulation Liner - Through patented technology, Hillebrand has designed and manufactured a special insulation liner (VinLiner) for containers, pallets or cases. Take advantage of our VinLiner, available worldwide, to safeguard your cased products from thermal shocks, humidity infiltration, condensation, cross-contamination and odor. Specify Hillebrand Insulation liner (VinLiner) on your purchase order shipping instructions.

VinRoute is Hillebrand's exclusive internal database of shipping routes, temperature and humidity data. Wines and beer are highly perishable products, sensitive to changes in temperature and humidity and custom graphs allow you better decision-making control in selecting added protection either from Hillebrand Insulation (VinLiner) or an operating reefer.

Shipping instructions to begin order processing you must submit a copy of your purchase order(s) to the attention of the operations contact noted on the quotation. Your purchase order must include:

Incoterms	Final destination (entry port or warehouse address)
Supplier name, address and contact details	Method of inland transport (legal weight only)
Case count and pickup location	Insurance coverage option if requested
Equipment size, type (dry, insulated, reefer)	Instructions for sending customs documentation
Loading instructions for consolidation (floor / pallet)	Requested shipping date

For inquiries, contact your local Hillebrand representative or <https://www.hillebrand.com/forms/contact>.